

THE SOLUTION

After successfully handling and clearing the imports, the client decided to go with ICAT as the official broker to handle the exporting side of the project, which consisted of transporting individual components to Germany to build a tunnel-boring machine. The parts that were being shipped from Alexandria, VA had to be exported back overseas by a time-definite deadline for the project to remain on schedule. To ensure the customer remained on track, the ICAT team transported the parts back via air.

Although the initial imports were taken over midway, the ICAT team was able to uncover other things they had in the pipeline. The team remained in constant communication and educated the customer in supplier requests, necessary forms, and filing requirements on

ICAT

the import side. By focusing on the education piece, the customer remained compliant and avoided any potential hiccups that could have resulted in a costly mistake.

ALL PRECISION & NO TUNNEL VISION

THE CHALLENGE

One of ICAT's customers—a large company in the construction industry—had a heavy hand in Alexandria's River Renew Project in Virginia. This 5-year project focused on boring out a 5-mile tunnel that redistributed the city's wastewater to keep it out of the Potomac River.

Initially, the client reached out to the ICAT team with some difficulties they were facing with their current forwarder on the import side and needed assistance with the customs brokerage and clearance. The imports were already in transit on an ocean vessel and needed to be handled by ICAT's team of experts to ensure they were successfully cleared through customs without any delays.

Read more of our case studies at www.icatlogistics.com

THE RESULTS

Not only did the project remain on track, the imports and exports continue to be handled by the ICAT team for this project. As a result, ICAT built a strong, cohesive relationship with the client.

The success of these shipments and the project overall stems, not only from the seasoned experts at ICAT Logistics, but the focus on providing:

- Proactive communication
- Flexible implementation
- Thorough and continuous education
- Customized logistics solutions